S8450-3 A

QUARTERLY STATISTICS

OF

CLASS I AND CLASS II MOTOR CARRIERS OF PROPERTY

(EXCLUSIVE OF 50 REPORTING CARRIERS)

FOR THE FOURTH QUARTER AND TWELVE MONTHS

ENDED DECEMBER 31, 1981 AND 1982

PREPARED BY THE ACCOUNTING SECTION
WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

March, 1983

TABLE OF CONTENTS

	PAGE NO.
GENERAL	1
COMMENTS	2
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS	
LOCAL AND STATEWIDE	3 - 4
LARGE INTERSTATE	5 - 6
LOCAL, STATEWIDE AND LARGE INTERSTATE	7 - 8
NON-SCHEDULED GENERAL FREIGHT CARRIERS	9 - 10
GREATER PUGET SOUND AREA CARRIERS	11 - 12
HOUSEHOLD GOODS CARRIERS	
LOCAL AND STATEWIDE	13 - 15
LARGE INTERSTATE	16 - 18
LOCAL, STATEWIDE AND LARGE INTERSTATE	19 - 21
BULK COMMODITY CARRIERS	22 - 23
AGRICULTURAL AND ALLIED PRODUCTS CARRIERS	24 - 25
HEAVY MACHINERY, BUILDING MATERIALS AND FOREST PRODUCTS CARRIERS	26 - 27
MISCELLANEOUS COMMODITIES CARRIERS	28 - 32

GENERAL

These statistics are compiled from quarterly reports of one-hundred thirty-three Class I and Class II motor carriers of property. Fifty other reporting carriers have not been included since they are not engaged in hauling under categories presented in these statistics.

Although these statistics are not considered to be conclusive for rate making purposes, they should prove of value in determining trends and conditions in the motor freight industry and reflect operations generally in the Pacific Northwest and in the State of Washington.

The carriers have been classified in the various categories on the basis of the predominant activity in which they are engaged and the predominant territory in which they serve.

QUALIFICATIONS

1. These statistics have been prepared from quarterly reports which have not been subject to field examination.
2. For carriers having "affiliated organizations" the statistics are for the "operating company" only. No adjustments for inter-company transactions or consolidations have been made.
3. Totals in the "Percent of Revenue" columns may not add due to rounding.

C O M M E N T

1. Groups showing improvement in their operating ratios for the twelve months ended December 31, 1982 over the twelve months ended December 31, 1981, are as follows:

Household Goods Carriers
Local and Statewide

2. Groups showing a worsening position in their operating ratios are as follows:

Scheduled Line Haul General Freight carriers
Local and Statewide
Scheduled Line Haul General Freight Carriers
Large Interstate
Non-Scheduled General Freight Carriers
Greater Puget Sound Area Carriers
Household Goods Carrier
Large Interstate
Bulk Commodity Carriers
Agricultural and Allied Products Carriers
Heavy Machinery, Building Materials and Forest Products Carriers

SCHEDULE LINE-HAUL GENERAL FREIGHT CARRIERS

LOCAL AND STATEWIDE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1982
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LOCAL AND STATEWIDE
10 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
LYNDEN TRANSPORT, INC.	634	WASHINGTON-ALASKA	$ 68,238,537	$ 61,494,333	$6,744,204	90.1	89.3
AVERAGE FOR THE GROUP						98.7	92.7
OAK HARBOR FREIGHT LINES, INC.	3714	SEATTLE-OLYMPIC PENINSULA	5,587,500	5,343,728	243,772	95.6	89.4
WALLACE-COLVILLE MOTOR FRT., INC.	530	WASHINGTON-IDAHO	3,384,200	3,303,136	81,064	97.6	93.7
ACME-INTERCITY FREIGHT LINES	4098	PUGET SOUND	4,305,558	4,227,248	78,310	98.2	99.2
HOGLAND TRANSFER CO.	25	SEATTLE-EVERETT	1,741,352	1,711,242	30,110	98.3	98.2
SOUTHWEST DELIVERY CO., INC.	4142	PORTLAND-SEATTLE	6,870,305	6,760,093	110,212	98.4	93.2
PENINSULA TRUCK LINES, INC.	1971	OLYMPIC PENINSULA	5,620,787	5,547,104	73,683	98.7	97.8
SILVER EAGLE CO.	179	WASHINGTON-OREGON	19,322,067	19,664,828	(342,761)	101.8	97.8
COLUMBIA RIVER TRUCK CO., INC.	2853	WASHINGTON-OREGON	1,209,671	1,235,372	(25,701)	102.1	100.3
BEST WAY MOTOR FREIGHT, INC.	3391	SEATTLE-SPOKANE	7,152,435	7,564,572	(412,137)	105.8	95.9
TOTAL FOR THE GROUP			$123,432,412	$116,851,656	$6,580,756		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LOCAL AND STATEWIDE
10 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	27,491,493	97.88	27,069,728	97.68	1.56	121,181,550	98.14	110,997,954	97.72	9.14
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	333,195	1.19	533,987	1.93	(37.60)	1,558,082	1.26	2,126,484	1.87	(26.73)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	263,081	0.94	108,608	0.39	142.23	732,780	0.59	468,264	0.41	56.49
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	28,087,769	100.00	27,712,323	100.00	1.35	123,432,412	100.00	113,592,702	100.00	8.66
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	1,832,067	6.52	2,124,151	7.67		7,967,390	6.45	8,451,473	7.44	
8.	SALARIES AND WAGES	7,425,849	26.44	7,589,696	27.28		31,081,555	25.18	30,424,647	26.78	
9.	MISCELLANEOUS PAID TIME OFF	989,125	3.52	971,015	3.50		3,759,198	3.05	3,594,632	3.16	
10.	OTHER FRINGES	2,801,676	9.97	2,677,430	9.66		11,874,201	9.62	11,040,805	9.72	
11.	OPERATING SUPPLIES AND EXPENSES	3,422,147	12.18	3,421,399	12.35		14,082,421	11.41	13,222,531	11.64	
12.	GENERAL SUPPLIES AND EXPENSES	1,841,324	6.56	1,593,180	5.75		6,938,499	5.62	5,799,845	5.11	
13.	OPERATING TAXES AND LICENSES	837,632	2.98	690,268	2.49		2,724,764	2.21	2,333,641	2.05	
14.	INSURANCE	378,153	1.35	522,059	1.88		1,932,476	1.57	1,946,973	1.71	
15.	COMMUNICATIONS AND UTILITIES	355,042	1.26	333,684	1.20		1,320,819	1.07	1,156,045	1.02	
16.	DEPRECIATION AND AMORTIZATION	1,037,699	3.69	993,660	3.59		4,150,698	3.36	3,603,077	3.17	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	6,204,037	22.09	5,544,489	20.01		28,245,688	22.88	21,303,373	18.75	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	575,629	2.05	375,729	1.36		1,744,588	1.41	1,397,865	1.23	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(34,834)	(0.12)	(15,894)	(0.06)		(188,475)	(0.15)	(240,560)	(0.21)	
20.	MISCELLANEOUS EXPENSES	320,210	1.14	388,100	1.40		1,217,874	0.99	1,283,080	1.13	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	27,985,756	99.64	27,168,966	98.04	3.01	116,851,656	94.67	105,317,027	92.71	10.95
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	102,013	0.36	543,357	1.96	(81.22)	6,580,756	5.33	8,275,675	7.29	(20.48)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	3,713	0.01	23,314	0.08		30,328	0.02	31,010	0.03	
24.	NET CARRIER OPERATING INCOME	105,726	0.38	566,671	2.04	(81.34)	6,611,084	5.36	8,306,685	7.31	(20.41)
25.	NET OTHER INCOME (DEDUCTIONS)	(161,686)	(0.57)	232,341	0.84		134,112	0.11	867,420	0.76	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(55,960)	(0.20)	799,012	2.88		6,745,196	5.46	9,174,105	8.08	(26.47)
27.	INCOME TAXES ON ORDINARY INCOME	33,281	0.12	505,458	1.82		2,950,963	2.39	4,101,681	3.61	
28.	ORDINARY INCOME	(89,241)	(0.32)	293,558	1.06		3,794,233	3.07	5,072,424	4.47	(25.20)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	61,035	0.22	152,875	0.55		61,035	0.05	179,148	0.16	
30.	NET INCOME (OR LOSS)	(28,206)	(0.10)	446,433	1.61		3,855,268	3.12	5,251,572	4.62	(26.59)
31.	OPERATING RATIO (LINE 21 / LINE 6)	99.64		98.04			94.67		92.71		

SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS

LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1982
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LARGE INTERSTATE
5 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
CONSOLIDATED FREIGHTWAYS CORP. OF DELAWARE	6	NATIONWIDE	$1,036,826,160	$ 979,701,486	$57,124,674	94.5	92.4
AVERAGE FOR THE GROUP						96.9	94.1
GARRETT FREIGHTLINES, INC.	13190	WESTERN STATES	148,258,410	144,033,187	4,225,223	97.2	93.6
PACIFIC INTERMOUNTAIN EXPRESS	11382	NATIONWIDE	394,474,144	400,570,173	(6,096,029)	101.5	97.1
RN TRANSPORT., INC.	8040	WESTERN & CENTRAL STATES	68,251,442	69,946,202	(1,694,760)	102.5	98.5
SILVER WHEEL FREIGHTLINES, INC.	1430	WASHINGTON-OREGON-IDAHO	19,756,855	22,067,034	(2,310,179)	111.7	98.5
TOTAL FOR THE GROUP			$1,667,567,011	$1,616,318,082	$51,248,929		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LARGE INTERSTATE
5 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	400,092,199	95.95	414,636,698	98.00	(3.51)	1,617,468,281	97.00	1,646,967,846	98.19	(1.79)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	12,593,451	3.02	2,266,838	0.54		33,973,192	2.04	5,365,176	0.32	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	2,183,856	0.52	4,028,792	0.95	(45.79)	8,182,442	0.49	15,513,395	0.92	(47.25)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	368,700	0.09	73,194	0.02		870,367	0.05	2,931,022	0.17	(70.30)
5.	OTHER OPERATING REVENUE	1,758,773	0.42	2,110,388	0.50	(16.66)	7,072,729	0.42	6,552,028	0.39	7.95
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	416,996,979	100.00	423,115,870	100.00	(1.45)	1,667,567,011	100.00	1,677,329,467	100.00	(0.58)
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	42,123,900	10.10	36,981,020	8.73		159,714,130	9.58	142,813,379	8.51	
8.	SALARIES AND WAGES	145,248,533	34.83	147,263,123	34.80		584,903,552	35.08	581,095,214	34.64	
9.	MISCELLANEOUS PAID TIME OFF	19,085,147	4.58	18,556,354	4.39		75,748,855	4.54	73,756,848	4.40	
10.	OTHER FRINGES	53,940,575	12.94	49,594,149	11.72		206,895,582	12.41	190,559,867	11.36	
11.	OPERATING SUPPLIES AND EXPENSES	49,148,034	11.79	54,769,666	12.94		206,036,771	12.36	223,603,722	13.33	
12.	GENERAL SUPPLIES AND EXPENSES	19,100,802	4.58	18,617,979	4.40		71,013,056	4.26	65,550,063	3.91	
13.	OPERATING TAXES AND LICENSES	11,010,757	2.64	10,370,763	2.45		43,323,159	2.60	41,180,913	2.46	
14.	INSURANCE	7,366,413	1.77	6,836,376	1.62		38,407,186	2.30	40,478,274	2.41	
15.	COMMUNICATIONS AND UTILITIES	6,891,738	1.65	6,300,204	1.49		26,709,085	1.60	23,778,979	1.42	
16.	DEPRECIATION AND AMORTIZATION	19,256,784	4.62	17,972,972	4.25		74,712,264	4.48	69,898,507	4.17	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	26,418,614	6.34	29,293,604	6.92		106,401,078	6.38	108,338,129	6.46	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	3,539,326	0.85	3,057,850	0.72		13,225,969	0.79	11,642,968	0.69	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(363,046)	(0.09)	(193,462)	(0.04)		(178,529)	(0.01)	(1,891,851)	(0.11)	
20.	MISCELLANEOUS EXPENSES	2,843,605	0.68	1,744,361	0.41		9,405,968	0.56	6,772,241	0.40	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	405,611,182	97.27	401,124,959	94.80	1.12	1,616,318,082	96.93	1,577,576,853	94.05	2.46
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	11,385,797	2.73	21,990,911	5.20	(48.22)	51,248,929	3.07	99,752,614	5.95	(48.62)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	11,385,797	2.73	21,990,911	5.20	(48.22)	51,248,929	3.07	99,752,614	5.95	(48.62)
25.	NET OTHER INCOME (DEDUCTIONS)	(5,759,373)	(1.38)	6,246,971	1.48		(4,434,105)	(0.26)	3,533,955	0.21	
26.	ORDINARY INCOME BEFORE INCOME TAXES	5,626,424	1.35	28,237,882	6.67	(80.07)	46,814,824	2.81	103,286,569	6.16	(54.67)
27.	INCOME TAXES ON ORDINARY INCOME	5,149,162	1.23	9,152,246	2.16		18,638,366	1.12	39,127,711	2.33	
28.	ORDINARY INCOME	477,262	0.11	19,085,636	4.51	(97.50)	28,176,458	1.69	64,158,858	3.83	(56.08)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(328,000)	(0.08)	4,713,435	1.11		(196,000)	(0.01)	19,732,135	1.18	
30.	NET INCOME (OR LOSS)	149,262	0.04	23,799,071	5.62	(99.37)	27,980,458	1.68	83,890,993	5.00	(66.65)
31.	OPERATING RATIO (LINE 21 / LINE 6)	97.27		94.80			96.93		94.05		

SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS

LOCAL, STATEWIDE AND LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1982
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
15 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
LYNDEN TRANSPORT, INC.	638	WASHINGTON-ALASKA	$ 68,238,537	$ 61,494,333	$ 6,744,204	90.1	89.3
CONSOLIDATED FREIGHTWAYS CORP. OF DELAWARE	6	NATIONWIDE	1,036,826,160	979,701,486	57,124,674	94.5	92.4
OAK HARBOR FREIGHT LINES, INC.	3714	SEATTLE-OLYMPIC PENINSULA	5,587,500	5,343,728	243,772	95.6	89.8
AVERAGE FOR THE GROUP						96.8	94.0
GARRETT FREIGHTLINES, INC.	13190	WESTERN STATES	148,258,410	144,033,187	4,225,223	97.2	93.6
WALLACE-COLVILLE MOTOR FRT., INC.	530	WASHINGTON-IDAHO	3,384,200	3,303,136	81,064	97.6	93.7
ACME-INTERCITY FREIGHT LINES	4098	PUGET SOUND	4,305,558	4,227,248	78,310	98.2	99.2
HOGLAND TRANSFER CO.	25	SEATTLE-EVERETT	1,741,352	1,711,242	30,110	98.3	98.2
SOUTHWEST DELIVERY CO., INC.	4142	PORTLAND-SEATTLE	6,870,305	6,760,093	110,212	98.4	93.2
PENINSULA TRUCK LINES, INC.	1971	OLYMPIC PENINSULA	5,620,787	5,547,104	73,683	98.7	97.8
PACIFIC INTERMOUNTAIN EXPRESS	11382	NATIONWIDE	394,474,144	400,570,173	(6,096,029)	101.5	97.1
SILVER EAGLE CO.	179	WASHINGTON-OREGON	19,322,067	19,664,828	(342,761)	101.8	97.8
COLUMBIA RIVER TRUCK CO., INC.	2853	WASHINGTON-OREGON	1,209,671	1,235,372	(25,701)	102.1	100.3
BN TRANSPORT., INC.	3040	WESTERN & CENTRAL STATES	68,251,442	69,946,202	(1,694,760)	102.5	98.5
BEST WAY MOTOR FREIGHT, INC.	3391	SEATTLE-SPOKANE	7,152,435	7,564,572	(412,137)	105.8	95.9
SILVER WHEEL FREIGHTLINES, INC.	1430	WASHINGTON-OREGON-IDAHO	19,756,855	22,067,034	(2,310,179)	111.7	98.5
TOTAL FOR THE GROUP			$1,790,999,423	$1,733,169,738	$57,829,685		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LOCAL, STATEWIDE AND LARGE INTERSTATE
15 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	427,583,692	96.07	441,706,426	97.98	(3.20)	1,738,609,831	97.07	1,757,965,800	98.16	(1.10)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	12,593,451	2.83	2,266,838	0.50		33,973,192	1.90	5,365,176	0.30	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	2,517,051	0.57	4,562,779	1.01	(44.83)	9,740,524	0.54	17,639,879	0.98	(44.78)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	368,700	0.08	73,194	0.02		870,367	0.05	2,931,022	0.16	(70.30)
5.	OTHER OPERATING REVENUE	2,021,854	0.45	2,218,956	0.49	(8.88)	7,805,509	0.44	7,020,292	0.39	11.18
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	445,084,748	100.00	450,828,193	100.00	(1.27)	1,790,999,423	100.00	1,790,922,169	100.00	-
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	43,955,967	9.88	39,065,171	8.67		167,681,520	9.36	151,264,852	8.45	
8.	SALARIES AND WAGES	152,674,382	34.30	154,812,819	34.34		615,985,107	34.39	611,519,861	34.15	
9.	MISCELLANEOUS PAID TIME OFF	20,074,272	4.51	19,527,369	4.33		79,508,053	4.44	77,351,480	4.32	
10.	OTHER FRINGES	56,742,251	12.75	52,271,579	11.59		218,769,783	12.21	201,600,272	11.26	
11.	OPERATING SUPPLIES AND EXPENSES	52,570,181	11.81	58,191,065	12.91		220,119,192	12.29	236,826,253	13.22	
12.	GENERAL SUPPLIES AND EXPENSES	20,942,126	4.71	20,211,159	4.48		77,951,555	4.35	71,349,508	3.98	
13.	OPERATING TAXES AND LICENSES	11,848,389	2.66	11,061,031	2.45		46,047,923	2.57	43,514,554	2.43	
14.	INSURANCE	7,744,566	1.74	7,358,435	1.63		40,339,622	2.25	42,425,247	2.37	
15.	COMMUNICATIONS AND UTILITIES	7,246,780	1.63	6,633,888	1.47		28,029,904	1.57	24,935,024	1.39	
16.	DEPRECIATION AND AMORTIZATION	20,294,483	4.56	18,966,632	4.21		78,862,962	4.40	73,501,584	4.10	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	32,622,651	7.33	34,838,093	7.73		134,646,766	7.52	129,641,502	7.24	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	4,114,955	0.92	3,433,579	0.76		14,970,517	0.84	13,040,833	0.73	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(397,880)	(0.09)	(209,356)	(0.05)		(367,004)	(0.02)	(2,132,411)	(0.12)	
20.	MISCELLANEOUS EXPENSES	3,163,815	0.71	2,132,461	0.47		10,623,838	0.59	8,055,321	0.45	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	433,596,938	97.42	428,293,925	95.00	1.24	1,733,169,738	96.77	1,682,893,880	93.97	2.99
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	11,487,810	2.58	22,534,268	5.00	(49.02)	57,829,685	3.23	108,028,289	6.03	(46.47)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	3,713	-	23,314	0.01		30,328	-	31,010	-	
24.	NET CARRIER OPERATING INCOME	11,491,523	2.58	22,557,582	5.00	(49.06)	57,860,013	3.23	108,059,299	6.03	(46.45)
25.	NET OTHER INCOME (DEDUCTIONS)	(5,921,059)	(1.33)	6,479,312	1.44		(4,299,993)	(0.24)	4,401,375	0.25	
26.	ORDINARY INCOME BEFORE INCOME TAXES	5,570,464	1.25	29,036,894	6.44	(80.81)	53,560,020	2.99	112,460,674	6.28	(52.37)
27.	INCOME TAXES ON ORDINARY INCOME	5,182,443	1.16	9,657,700	2.14		21,589,329	1.21	43,229,392	2.41	
28.	ORDINARY INCOME	388,021	0.09	19,379,194	4.30	(98.00)	31,970,691	1.79	69,231,282	3.87	(53.82)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(266,965)	(0.06)	4,866,310	1.08		(134,965)	(0.01)	19,911,283	1.11	
30.	NET INCOME (OR LOSS)	121,056	0.03	24,245,504	5.38	(99.50)	31,835,726	1.78	89,142,565	4.98	(64.29)
31.	OPERATING RATIO (LINE 21 / LINE 6)	97.42		95.00			96.77		93.97		

NON-SCHEDULED GENERAL FREIGHT CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1982
NON-SCHEDULED GENERAL FREIGHT CARRIERS
6 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
THE FORTUNE CORP.	519	PUGET SOUND	$ 3,749,354	$ 3,579,734	$169,620	95.5	98.8
PUGET SOUND TRUCK LINES, INC.	8886	WESTERN WASHINGTON	14,743,751	14,517,627	226,124	98.5	100.1
NATIONAL TRANSFER, INC.	1936	SEATTLE-STATEWIDE	1,796,267	1,779,333	16,934	99.1	101.7
FARWEST FURNITURE TRANSPORT	21240	WESTERN STATES	1,079,587	1,077,264	2,323	99.8	99.9
AVERAGE FOR THE GROUP						99.9	99.8
PACIFIC NORTHWEST MOTOR FREIGHT LINES	604	WESTERN WASHINGTON	1,670,469	1,743,199	(72,730)	104.4	98.0
ROWER TRANSPORTATION SERVICES, INC.*	1328	WASHINGTON-OREGON	2,814,330	3,138,176	(323,846)	111.5	101.5
TOTAL FOR THE GROUP			$25,853,758	$25,835,333	$ 18,425		

*General Freight Operations Only

REVENUES, EXPENSES AND STATISTICS
NON-SCHEDULED GENERAL FREIGHT CARRIERS
6 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	4,749,706	77.18	5,051,711	69.09	(5.98)	18,740,381	72.49	22,488,004	71.48	(16.66)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	1,290,160	20.96	2,141,470	29.29	(39.75)	6,615,255	25.59	8,405,792	26.72	(21.30)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	114,565	1.86	118,089	1.62	(2.98)	498,122	1.93	564,847	1.80	(11.81)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	6,154,431	100.00	7,311,270	100.00	(15.82)	25,853,758	100.00	31,458,643	100.00	(17.82)
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	647,739	10.52	663,005	9.07		2,288,609	8.85	2,756,672	8.76	
8.	SALARIES AND WAGES	1,914,774	31.11	2,575,760	35.23		8,782,111	33.97	11,202,728	35.61	
9.	MISCELLANEOUS PAID TIME OFF	133,388	2.17	214,930	2.94		825,184	3.19	1,003,945	3.19	
10.	OTHER FRINGES	765,777	12.44	826,480	11.30		3,007,708	11.94	3,580,778	11.38	
11.	OPERATING SUPPLIES AND EXPENSES	1,374,331	22.33	1,577,978	21.58		5,122,395	19.81	6,521,753	20.73	
12.	GENERAL SUPPLIES AND EXPENSES	172,104	2.80	190,486	2.61		646,571	2.50	836,137	2.66	
13.	OPERATING TAXES AND LICENSES	343,207	5.58	341,541	4.67		1,281,146	4.96	1,401,302	4.45	
14.	INSURANCE	116,110	1.89	133,091	1.82		415,337	1.61	521,452	1.66	
15.	COMMUNICATIONS AND UTILITIES	64,276	1.04	58,976	0.81		241,378	0.93	237,466	0.75	
16.	DEPRECIATION AND AMORTIZATION	283,585	4.61	329,499	4.51		1,068,620	4.13	1,081,577	3.44	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	311,487	5.06	300,203	4.11		1,038,788	4.02	1,339,818	4.26	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	97,173	1.58	105,575	1.44		390,873	1.51	395,398	1.26	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	38,383	0.62	(7,984)	(0.11)		(30,147)	(0.12)	(52,236)	(0.17)	
20.	MISCELLANEOUS EXPENSES	125,605	2.04	111,025	1.52		676,760	2.62	575,278	1.83	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	6,387,939	103.79	7,420,565	101.49	(13.91)	25,835,333	99.93	31,401,664	99.82	(17.73)
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(233,508)	(3.79)	(109,295)	(1.49)		18,425	0.07	56,979	).18	(67.66)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	(9,490)	(0.15)	75,062	1.03		10,063	0.04	(161,277)	(0.51)	
24.	NET CARRIER OPERATING INCOME	(242,998)	(3.95)	(34,233)	(0.47)		28,488	0.11	(104,298)	(0.33)	
25.	NET OTHER INCOME (DEDUCTIONS)	(96,807)	(1.57)	(236,496)	(3.23)		(303,053)	(1.17)	(447,492)	(1.42)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(339,805)	(5.52)	(270,729)	(3.70)		(274,565)	(1.06)	(551,790)	(1.75)	
27.	INCOME TAXES ON ORDINARY INCOME	(8,308)	(0.13)	4,826	0.07		-	-	15,496	0.05	
28.	ORDINARY INCOME	(331,497	(5.39)	(275,555)	(3.77)		(274,565)	(1.06)	(567,286)	(1.80)	
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(8,306)	(0.13)	85	-		-	-	1,141	-	
30.	NET INCOME (OR LOSS)	(339,803)	(5.52)	(275,470)	(3.77)		(274,565)	(1.06)	(566,145)	(1.80)	
31.	OPERATING RATIO (LINE 21 / LINE 6)	103.79		101.49			99.93		99.82		

GREATER PUGET SOUND AREA CARRIERS

GREATER PUGET SOUND AREA CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1982
GREATER PUGET SOUND AREA CARRIERS
12 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
TAYLOR-EDWARDS WHSE. & TRANSFER CO.	3740	SEATTLE-KING COUNTY	$ 1,068,910	$ 967,385	$101,525	90.5	86.8
SYSTEM TRANSFER & STORAGE CO.	790	SEATTLE-PUGET SOUND	1,232,114	1,155,571	76,543	93.8	93.1
THE FORTUNE CORP.	519	PUGET SOUND	3,749,354	3,579,734	169,620	95.5	98.4
PACIFIC STORAGE, INC.	1040	TACOMA-PUGET SOUND	3,264,137	3,120,868	143,269	95.6	91.8
POZZI BROS. TRANSPORTATION, INC.	10425	TACOMA-KENT-SEATTLE	1,905,267	1,841,038	64,229	96.6	95.1
AVERAGE FOR THE GROUP						97.5	97.3
TUKWILA KENT TRUCKING / BECKER INC.	4897	PUGET SOUND	2,100,742	2,056,829	43,913	97.9	95.4
ACME-INTERCITY FREIGHT LINES	4098	PUGET SOUND	4,305,558	4,227,248	78,310	98.2	99.2
HOGLAND TRANSFER CO.	25	SEATTLE-EVERETT	1,741,352	1,711,242	30,110	98.3	98.2
NATIONAL TRANSFER, INC.	1936	SEATTLE-STATEWIDE	1,796,267	1,779,333	16,934	99.1	101.7
RENTON-ISSAQUAH AUTO FREIGHT, INC.	6248	SEATTLE-KING COUNTY	1,834,086	1,821,768	12,318	99.3	97.2
WESTERN CARTAGE, INC.	1451	SEATTLE-PUGET SOUND	2,856,224	2,846,462	9,762	99.7	99.3
GREAT SOUTHWEST WAREHOUSES, INC.*	3744	SEATTLE-PUGET SOUND	2,626,245	2,674,347	(48,102)	101.8	100.1
TOTAL FOR THE GROUP			$28,480,256	$27,781,825	$698,431		

*General Freight Operations Only

REVENUES, EXPENSES AND STATISTICS
GREATER PUGET SOUND AREA CARRIERS
12 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	2,226,772	32.10	2,545,665	33.41	(12.53)	9,455,278	33.20	10,958,176	34.16	(13.68)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	19,087	0.25	(100.00)	33,475	0.12	129,229	0.40	(74.10)
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	4,224,283	60.89	4,776,302	62.69	(11.56)	17,560,840	61.66	19,870,748	61.96	(11.62)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	486,649	7.01	277,662	3.64	75.27	1,430,663	5.02	1,113,806	3.47	28.45
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	6,937,704	100.00	7,618,716	100.00	(8.94)	28,480,256	100.00	32,067,955	100.00	(11.19)
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	550,056	7.93	641,204	8.42		2,162,973	7.59	2,478,664	7.73	
8.	SALARIES AND WAGES	2,823,415	40.70	3,158,822	41.46		11,616,030	40.79	13,521,434	42.16	
9.	MISCELLANEOUS PAID TIME OFF	276,507	3.99	342,331	4.49		1,122,695	3.94	1,302,077	4.06	
10.	OTHER FRINGES	965,988	13.92	1,040,950	13.66		3,992,586	14.02	4,356,906	13.59	
11.	OPERATING SUPPLIES AND EXPENSES	919,549	13.25	979,861	12.86		3,708,442	13.01	4,168,570	13.00	
12.	GENERAL SUPPLIES AND EXPENSES	258,225	3.66	286,643	3.76		1,047,635	3.68	1,229,269	3.83	
13.	OPERATING TAXES AND LICENSES	233,185	3.36	263,259	3.46		940,986	3.30	1,077,949	3.36	
14.	INSURANCE	148,828	2.15	159,553	2.09		608,192	2.14	646,409	2.02	
15.	COMMUNICATIONS AND UTILITIES	80,475	1.16	86,992	1.14		332,856	1.17	326,752	1.02	
16.	DEPRECIATION AND AMORTIZATION	261,195	3.76	295,425	3.88		1,007,587	3.54	1,020,148	3.19	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	65,777	0.95	59,604	0.78		245,427	0.86	230,778	0.72	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	100,866	1.45	135,110	1.77		480,109	1.69	526,293	1.64	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	17,068	0.25	(32,168)	(0.42)		(125,127)	(0.44)	(91,738)	(0.29)	
20.	MISCELLANEOUS EXPENSES	193,034	2.78	106,854	1.40		645,514	2.27	400,653	1.25	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	6,890,128	99.31	7,524,440	98.76	(8.43)	27,781,825	97.55	31,198,160	97.29	(10.95)
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	47,576	0.69	94,276	1.24	(49.53)	698,431	2.45	869,795	2.71	(19.70)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	(3,288)	(0.05)	5,105	0.07		3,583	0.01	39,583	0.12	
24.	NET CARRIER OPERATING INCOME	44,288	0.64	99,381	1.30	(55.44)	702,014	2.46	909,378	2.84	(22.80)
25.	NET OTHER INCOME (DEDUCTIONS)	6,547	0.09	168,788	2.22		586,611	2.06	581,201	1.81	
26.	ORDINARY INCOME BEFORE INCOME TAXES	50,835	0.73	268,169	3.52	(81.04)	1,288,625	4.52	1,490,579	4.65	(13.55)
27.	INCOME TAXES ON ORDINARY INCOME	121,093	1.75	101,241	1.33		542,788	1.91	515,570	1.61	
28.	ORDINARY INCOME	(70,258	(1.01)	166,928	2.19		745,837	2.62	975,009	3.04	(23.50)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	104,126	1.50	-	-		104,126	0.37	-	-	
30.	NET INCOME (OR LOSS)	33,868	0.49	166,928	2.19	(79.71)	849,963	2.98	975,009	3.04	(12.82)
31.	OPERATING RATIO (LINE 21 / LINE 6)	99.31		98.76			97.55		97.29		

HOUSEHOLD GOODS CARRIERS

LOCAL AND STATEWIDE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1982
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
9 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
CITY MOVING SYSTEMS, INC.	428	SEATTLE-STATEWIDE	$ 2,104,223	$ 1,952,627	$151,596	92.8	96.9
LILE INTERNATIONAL COMPANINES	12233	STATEWIDE	5,492,750	5,185,635	307,115	94.4	94.8
CONTINENTAL VAN LINES, INC.	223A	SEATTLE-STATEWIDE	4,979,508	4,774,731	204,777	95.9	98.8
GREAT SOUTHWEST WAREHOUSES, INC.*	3744	SEATTLE-PUGET SOUND	192,402	185,459	6,943	96.4	78.8
AIR VAN/GREENWOOD MOVING & STORAGE	3639	SEATTLE-STATEWIDE	5,595,739	5,492,458	103,281	98.2	99.0
BOWER TRANSPORTATION SERVICES, INC.*	1324	WASHINGTON-OREGON	607,576	597,513	10,063	98.3	115.5
AVERAGE FOR THE GROUP						100.3	101.7
PERINS MOVING & STORAGE CO.	908	SEATTLE-STATEWIDE	6,009,405	6,087,900	(78,495)	101.3	89.9
LINCOLN MOVING & STORAGE CO., INC.	2278	WASHINGTON-OREGON-IDAHO	2,329,003	2,788,102	(459,099)	119.7	138.0
ACTIVE MOVING & STORAGE CO., INC.	4827	SEATTLE-WESTERN WASHINGTON	1,561,753	1,902,292	(340,539)	121.8	124.2
TOTAL FOR THE GROUP			$28,872,359	$28,966,717	$(94,358)		

*Household Goods Operations Only

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
9 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

	HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	FIGURES FOR THE QUARTER - LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	CUMULATIVE FIGURES - LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	1,427,647	21.74	1,966,072	28.78	(27.38)	8,005,997	27.73	8,539,206	29.02	(6.24)
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	-	-	-	-		-	-	-	-	
3.	MOVING REVENUE - LOCAL	2,916,623	44.41	2,578,393	37.75	13.12	10,689,531	37.02	10,417,484	35.41	2.61
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	1,178,980	17.95	1,250,536	18.31	(5.72)	5,617,385	19.46	5,837,480	19.84	(3.77)
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	217,611	3.31	157,554	2.31	38.12	760,968	2.64	713,644	2.43	6.63
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	518,039	7.89	525,666	7.70	(1.45)	2,357,726	8.17	2,415,396	8.21	(2.39)
9.	OTHER OPERATING REVENUE	308,371	4.70	352,445	5.16	(12.50)	1,440,752	4.99	1,499,475	5.10	(3.92)
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	6,567,271	100.00	6,830,666	100.00	(3.86)	28,872,359	100.00	29,422,685	100.00	(1.87)
	EXPENSES:										
11.	SALARIES	1,306,822	19.90	919,094	13.46		5,194,720	17.99	5,301,961	18.02	
12.	OPERATING WAGES - TRANSPORTATION ONLY	1,563,409	23.81	1,812,305	26.53		6,875,424	23.81	7,291,359	24.78	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	71,449	1.09	58,447	0.86		201,631	0.70	210,213	0.71	
16.	COMMISSION AGENT FEES	9,376	0.14	32,320	0.47		140,186	0.49	146,084	0.50	
17.	OTHER WAGES	36,139	0.55	35,687	0.52		106,715	0.37	121,936	0.41	
18.	FRINGE BENEFITS	660,444	10.06	586,746	8.59		3,100,082	10.74	2,970,366	10.10	
19.	PAYROLL TAXES	233,989	3.56	268,477	3.93		1,258,793	4.36	1,336,133	4.54	
20.	TRANSPORTATION FUEL AND MOTOR OIL	222,358	3.39	218,447	3.20		868,027	3.01	902,708	3.07	
21.	TIRES AND TUBES	39,013	0.59	24,072	0.35		127,246	0.44	85,382	0.29	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	7,062	0.11	13,940	0.20		42,599	0.15	61,095	0.21	
23.	VEHICLE REPAIR PARTS	25,342	0.39	25,733	0.38		94,913	0.33	61,626	0.21	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	1,423	0.02	7,536	0.11		13,102	0.05	33,754	0.11	
25.	PRINTING AND OFFICE SUPPLIES	133,385	2.03	65,514	0.96		414,112	1.43	330,933	1.12	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	24,932	0.38	31,890	0.47		123,565	0.43	152,928	0.52	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	208,419	3.17	234,462	3.43		784,414	2.72	817,134	2.78	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	20,606	0.31	13,417	0.20		75,881	0.26	55,722	0.19	
30.	OTHER OUTSIDE SERVICES	104,337	1.59	83,229	1.22		542,993	1.88	635,680	2.16	

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
9 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	43,161	0.66	31,076	0.45		179,020	0.62	141,369	0.48	
32.	COMMUNCIATION SERVICES	135,032	2.06	104,390	1.53		513,993	1.78	538,028	1.83	
33.	PURCHASED LABOR AND TRANSPORTATION	839,804	12.79	867,134	12.69		4,232,418	14.66	4,049,137	13.76	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	65,511	1.00	58,265	0.85		230,430	0.80	208,930	0.71	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	150,133	2.29	171,339	2.51		546,167	1.89	651,600	2.21	
36.	GENERAL EXPENSES	814	0.01	78,112	1.14		29,014	0.10	723,094	2.46	
37.	DEPRECIATION	219,352	3.34	194,147	2.84		764,023	2.65	730,072	2.48	
38.	AMORTIZATION EXPENSES	16,636	0.25	12,115	0.18		52,579	0.18	41,516	0.14	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	233,453	3.55	199,933	2.93		870,053	3.01	821,705	2.79	
40.	TAXES AND LICENSES	170,871	2.60	129,633	1.90		597,489	2.07	578,805	1.97	
41.	INSURANCE	106,167	1.62	145,650	2.13		480,321	1.66	529,279	1.80	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	83,460	1.27	42,228	0.62		348,734	1.21	301,174	1.02	
43.	UNCOLLECTIBLE REVENUE	2,902	0.04	54,362	0.80		192,590	0.67	145,222	0.49	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	1,430	0.02	(20,967)	(0.31)		(34,477)	(0.12)	(65,532)	(0.22)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	6,737,227	102.59	6,498,733	95.14	3.67	28,966,717	100.33	29,909,413	101.65	(3.15)
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	(169,956)	(2.59)	331,933	4.86		(94,358)	(0.33)	(486,728)	(1.65)	
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(126,106)	(1.92)	(21,885)	(0.32)		(371,948)	(1.29)	(49,089)	(0.17)	
48.	NET CARRIER OPERATING INCOME	(296,062)	(4.51)	310,048	4.54		(466,306)	(1.61)	(535,817)	(1.82)	
49.	NET OTHER INCOME (DEDUCTIONS)	440,735	6.71	187,279	2.74		2,071,458	7.17	2,792,087	9.49	
50.	ORDINARY INCOME BEFORE INCOME TAXES	144,673	2.20	497,327	7.28	(70.91)	1,605,152	5.56	2,256,270	7.67	(28.86)
51.	INCOME TAXES ON ORDINARY INCOME	249,213	3.79	115,817	1.70		564,633	1.96	452,287	1.54	
52.	ORDINARY INCOME	(104,540)	(1.59)	381,510	5.59		1,040,519	3.60	1,803,983	6.13	(42.32)
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	84,122	1.23		5,453	0.02	103,875	0.35	
54.	NET INCOME (OR LOSS)	(104,540)	(1.59)	465,632	6.82		1,045,972	3.62	1,907,858	6.48	(45.17)
55.	OPERATING RATIO (LINE 45 / LINE 10)	102.59		95.14			100.33		101.65		

HOUSEHOLD GOODS CARRIERS

LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1982
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
2 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE	
						THIS YEAR	LAST YEAR
CARTWRIGHT VAN LINES, INC.	16451	NATIONWIDE	$ 12,684,186	$ 12,476,403	$ 207,783	98.4	99.6
AVERAGE FOR THE GROUP						100.2	99.9
ALLIED VAN LINES, INC.	5221	NATIONWIDE	273,957,943	274,700,218	(742,275)	100.3	99.9
TOTAL FOR THE GROUP			$286,642,129	$287,176,621	$(534,492)		

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
2 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

	HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	58,725,282	87.96	59,787,793	95.32	(8.81)	270,421,788	94.34	301,852,519	95.96	(10.41)
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	5,022,810	8.07	-	-		5,022,810	1.75	-	-	
3.	MOVING REVENUE - LOCAL	6,686	0.01	-	-		21,329	0.01	8,800	-	
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	20,036	0.03	39,220	0.06	(48.91)	87,074	0.03	166,692	0.05	(47.76)
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	160,659	0.26	222,594	0.36	(27.82)	294,681	0.10	331,375	0.11	(11.07)
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	78,807	0.13	39,200	0.06	101.04	285,959	0.10	175,924	0.06	62.55
9.	OTHER OPERATING REVENUE	2,201,609	3.54	2,630,001	4.20	(16.29)	10,508,488	3.67	12,038,660	3.83	(12.71)
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	62,215,889	100.00	62,678,808	100.00	(0.74)	286,642,129	100.00	314,569,970	100.00	(8.88)
	EXPENSES:										
11.	SALARIES	3,634,903	5.84	3,806,770	6.07		13,983,636	4.86	14,336,888	4.56	
12.	OPERATING WAGES - TRANSPORTATION ONLY	-	-	-	-		-	-	-	-	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	-	-	-	-		-	-	-	-	
16.	COMMISSION AGENT FEES	9,497,095	15.26	8,939,862	14.26		44,824,157	15.64	42,441,380	13.49	
17.	OTHER WAGES	49,977	0.08	45,534	0.07		193,450	0.07	182,129	0.06	
18.	FRINGE BENEFITS	382,188	0.61	298,221	0.48		1,618,698	0.56	1,465,226	0.47	
19.	PAYROLL TAXES	184,341	0.30	280,543	0.45		1,128,378	0.39	1,056,893	0.34	
20.	TRANSPORTATION FUEL AND MOTOR OIL	-	-	-	-		-	-	-	-	
21.	TIRES AND TUBES	69,526	0.11	78,902	0.13		253,982	0.09	295,767	0.09	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	361	-	(4,990)	(0.01)		5,730	-	3,920	-	
23.	VEHICLE REPAIR PARTS	-	-	-	-		-	-	-	-	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	671	-	868	-		2,548	-	4,338	-	
25.	PRINTING AND OFFICE SUPPLIES	160,222	0.26	246,412	0.39		621,292	0.22	803,745	0.26	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	8,355	0.01	12,401	0.02		16,587	0.01	54,276	0.02	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	259,098	0.42	230,213	0.37		984,042	0.34	787,669	0.25	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	73,039	0.12	108,359	0.17		292,583	0.10	331,124	0.11	
30.	OTHER OUTSIDE SERVICES	(443,871)	(0.71)	879,000	1.40		1,269,293	0.44	3,019,015	0.96	

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
7 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	90,684	0.15	95,429	0.15		359,743	0.13	350,966	0.11	
32.	COMMUNCIATION SERVICES	640,465	1.03	684,887	1.09		2,731,392	0.95	2,744,006	0.87	
33.	PURCHASED LABOR AND TRANSPORTATION	43,880,956	70.53	44,735,517	71.37		201,619,388	70.34	229,058,431	72.82	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	-	-	-	-		-	-	-	-	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	163,304	0.26	265,984	0.42		695,666	0.24	770,054	0.24	
36.	GENERAL EXPENSES	1,065,542	1.71	680,547	1.09		2,851,465	0.99	2,693,972	0.86	
37.	DEPRECIATION	827,300	1.33	526,580	0.84		2,139,350	0.75	2,171,904	0.69	
38.	AMORTIZATION EXPENSES	43,024	0.07	46,429	0.07		171,087	0.06	137,987	0.04	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	535,607	0.86	586,490	0.94		2,506,230	0.87	2,279,169	0.72	
40.	TAXES AND LICENSES	94,165	0.15	39,300	0.06		243,085	0.08	156,236	0.05	
41.	INSURANCE	260,819	0.42	112,003	0.18		720,392	0.25	569,500	0.18	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	1,743,346	2.80	1,859,472	2.97		7,761,278	2.71	8,133,222	2.59	
43.	UNCOLLECTIBLE REVENUE	272,521	0.44	293,259	0.47		671,949	0.23	678,788	0.22	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	(91,293)	(0.15)	(126,082)	(0.20)		(448,800)	(0.16)	(402,439)	(0.13)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	63,398,345	101.90	64,721,910	103.26	(2.04)	287,176,621	100.19	314,124,162	99.86	(8.58)
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	(1,182,456)	(1.90)	(2,043,102)	(3.26)		(534,492)	(0.19)	445,808	0.14	
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
48.	NET CARRIER OPERATING INCOME	(1,182,456)	(1.90)	(2,043,102)	(3.26)		(534,492)	(0.19)	445,808	0.14	
49.	NET OTHER INCOME (DEDUCTIONS)	807,055	1.30	470,830	0.75		3,185,927	1.11	2,941,829	0.98	
50.	ORDINARY INCOME BEFORE INCOME TAXES	(375,401)	(0.60)	(1,572,272)	(2.51)		2,651,435	0.92	3,387,637	1.08	(21.73)
51.	INCOME TAXES ON ORDINARY INCOME	(178,688)	(0.29)	(802,529)	(1.28)		757,569	0.26	729,812	0.23	
52.	ORDINARY INCOME	(196,713)	(0.32)	(769,743)	(1.23)		1,893,866	0.66	2,657,825	1.84	(28.74)
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-		-	-	67,842	0.02	
54.	NET INCOME (OR LOSS)	(196,713)	(0.32)	(769,743)	(1.23)		1,893,866	0.66	2,725,267	0.87	(30.51)
55.	OPERATING RATIO (LINE 45 / LINE 10)	101.90		103.26			100.19		99.86		

HOUSEHOLD GOODS CARRIERS

LOCAL, STATEWIDE AND LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1982
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE AND LARGE INTERSTATE
11 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
CITY MOVING SYSTEMS, INC.	828	SEATTLE-STATEWIDE	$ 2,104,223	$ 1,952,627	$ 151,596	92.8	96.9
LILE INTERNATIONAL COMPANINES	12233	STATEWIDE	5,492,750	5,185,635	307,115	94.4	94.8
CONTINENTAL VAN LINES, INC.	2238	SEATTLE-STATEWIDE	4,979,508	4,774,731	204,777	95.9	98.4
GREAT SOUTHWEST WAREHOUSES, INC.*	3744	SEATTLE-PUGET SOUND	192,402	185,459	6,943	96.4	74.8
AIR VAN/GREENWOOD MOVING & STORAGE	3639	SEATTLE-STATEWIDE	5,595,739	5,492,458	103,281	98.2	99.0
BOWER TRANSPORTATION SERVICES, INC.*	1328	WASHINGTON-OREGON	607,576	597,513	10,063	98.3	115.5
CARTWRIGHT VAN LINES, INC.	16451	NATIONWIDE	12,684,186	12,476,403	207,783	98.4	99.6
AVERAGE FOR THE GROUP						100.2	100.0
ALLIED VAN LINES, INC.	5221	NATIONWIDE	273,957,943	274,700,218	(742,275)	100.3	99.9
ATKINS MOVING & STORAGE CO.	908	SEATTLE-STATEWIDE	6,009,405	6,087,900	(78,495)	101.3	89.9
LINCOLN MOVING & STORAGE CO., INC.	2278	WASHINGTON-OREGON-IDAHO	2,329,003	2,788,102	(459,099)	119.7	138.0
ACTIVE MOVING & STORAGE CO., INC.	4827	SEATTLE-WESTERN WASHINGTON	1,561,753	1,902,292	(340,539)	121.8	124.2
TOTAL FOR THE GROUP			$315,514,488	$316,143,338	$(628,850)		

*Household Goods Operations Only

REVENUES, EXPENSES AND STATISTICS
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
11 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

	HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	56,152,929	81.64	61,713,865	88.78	(9.01)	278,427,785	88.25	310,391,725	90.23	(10.30)
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	5,022,810	7.30	-	-		5,022,810	1.59	-	-	
3.	MOVING REVENUE - LOCAL	2,923,309	4.25	2,578,393	3.71	13.38	10,710,860	3.39	10,422,284	3.03	2.77
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	1,199,016	1.74	1,289,756	1.86	(7.03)	5,704,459	1.81	6,004,172	1.75	(4.99)
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	378,270	0.55	380,148	0.55	(0.49)	1,055,649	0.33	1,045,019	0.30	1.02
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	596,846	0.87	564,866	0.81	5.66	2,643,685	0.84	2,591,320	0.75	2.02
9.	OTHER OPERATING REVENUE	2,509,980	3.65	2,982,446	4.29	(15.84)	11,949,240	3.79	13,538,135	3.94	(11.74)
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	68,783,160	100.00	69,509,474	100.00	(1.04)	315,514,488	100.00	343,992,655	100.00	(8.28)
	EXPENSES:										
11.	SALARIES	4,941,725	7.18	4,725,864	6.80		19,138,356	6.07	19,638,849	5.71	
12.	OPERATING WAGES - TRANSPORTATION ONLY	1,563,409	2.27	1,812,305	2.61		6,875,424	2.18	7,291,359	2.12	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	71,449	0.10	58,447	0.08		201,631	0.06	210,213	0.06	
16.	COMMISSION AGENT FEES	9,506,471	13.82	8,972,182	12.91		44,964,343	14.25	42,587,464	12.38	
17.	OTHER WAGES	86,116	0.13	81,221	0.12		300,165	0.10	304,065	0.09	
18.	FRINGE BENEFITS	1,042,632	1.52	884,967	1.27		4,718,780	1.50	4,435,592	1.29	
19.	PAYROLL TAXES	418,330	0.61	549,020	0.79		2,387,171	0.76	2,393,026	0.70	
20.	TRANSPORTATION FUEL AND MOTOR OIL	222,354	0.32	218,447	0.31		868,027	0.28	902,708	0.26	
21.	TIRES AND TUBES	108,539	0.16	102,974	0.15		381,228	0.12	381,149	0.11	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	7,423	0.01	8,950	0.01		48,329	0.02	65,015	0.02	
23.	VEHICLE REPAIR PARTS	25,342	0.04	25,733	0.04		94,913	0.03	61,626	0.02	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	2,094	-	8,404	0.01		15,650	-	38,092	0.01	
25.	PRINTING AND OFFICE SUPPLIES	293,607	0.43	311,926	0.45		1,035,404	0.33	1,134,678	0.33	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	29,287	0.04	44,291	0.06		140,152	0.04	207,204	0.06	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	467,517	0.68	464,675	0.67		1,768,476	0.56	1,604,803	0.47	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	93,645	0.14	121,776	0.18		368,464	0.12	386,846	0.11	
30.	OTHER OUTSIDE SERVICES	(339,539)	(0.49)	962,229	1.38		1,812,286	0.57	3,654,695	1.06	

REVENUES, EXPENSES AND STATISTICS
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
11 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	133,845	0.19	126,505	0.18		538,763	0.17	492,335	0.14	
32.	COMMUNCIATION SERVICES	775,497	1.13	789,277	1.14		3,245,385	1.03	3,282,038	0.95	
33.	PURCHASED LABOR AND TRANSPORTATION	48,720,760	65.02	45,602,651	65.61		205,851,806	65.28	233,107,568	67.77	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	65,511	0.10	58,265	0.08		230,430	0.07	208,930	0.06	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	313,437	0.46	437,323	0.63		1,281,833	0.39	1,421,658	0.41	
36.	GENERAL EXPENSES	1,066,356	1.55	758,659	1.09		2,880,479	0.91	3,417,066	0.99	
37.	DEPRECIATION	1,046,652	1.52	720,727	1.04		2,903,373	0.92	2,901,976	0.84	
38.	AMORTIZATION EXPENSES	59,660	0.09	58,544	0.08		223,666	0.07	179,503	0.05	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	769,060	1.12	786,423	1.13		3,376,283	1.07	3,100,874	0.90	
40.	TAXES AND LICENSES	265,036	0.39	168,933	0.24		880,534	0.27	735,041	0.21	
41.	INSURANCE	366,986	0.53	257,653	0.37		1,200,713	0.38	1,098,779	0.32	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	1,826,806	2.66	1,901,700	2.74		8,110,012	2.57	8,434,396	2.45	
43.	UNCOLLECTIBLE REVENUE	275,423	0.40	347,621	0.50		864,539	0.27	824,006	0.24	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	(89,863)	(0.13)	(147,049)	(0.21)		(483,277)	(0.15)	(467,971)	(0.14)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	70,135,572	101.97	71,220,643	102.46	(1.52)	316,143,338	100.20	344,033,575	100.01	(8.11)
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	(1,352,412)	(1.97)	(1,711,169)	(2.46)		(628,850)	(0.20)	(40,920)	(0.01)	
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(126,106)	(0.18)	(21,885)	(0.03)		(371,948)	(0.12)	(49,089)	(0.01)	
48.	NET CARRIER OPERATING INCOME	(1,478,518)	(2.15)	(1,733,054)	(2.49)		(1,000,798)	(0.32)	(90,009)	(0.03)	
49.	NET OTHER INCOME (DEDUCTIONS)	1,247,790	1.81	658,109	0.95		5,257,385	1.67	5,733,916	1.67	
50.	ORDINARY INCOME BEFORE INCOME TAXES	(230,728)	(0.33)	(1,074,945)	(1.55)		4,256,587	1.35	5,643,907	1.64	(24.58)
51.	INCOME TAXES ON ORDINARY INCOME	70,525	0.10	(686,712)	(0.99)		1,322,202	0.42	1,182,099	0.34	
52.	ORDINARY INCOME	(301,253)	(0.44)	(388,233)	(0.56)		2,934,385	0.93	4,461,808	1.30	(34.23)
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	84,122	0.12		5,453	-	171,317	0.05	
54.	NET INCOME (OR LOSS)	(301,253)	(0.44)	(304,111)	(0.44)		2,939,838	0.93	4,633,125	1.35	(36.55)
55.	OPERATING RATIO (LINE 45 / LINE 10)	101.97		102.46			100.20		100.01		

BULK COMMODITY CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1982
BULK COMMODITY CARRIERS
11 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
MITCHELL TRANSPORT, INC.	18865	EASTERN WASHINGTON	$ 29,071,048	$ 25,968,699	$3,102,385	89.3	86.2
BI-COUNTY TRUCKING, INC.	17023	EASTERN WASHINGTON	1,780,207	1,619,271	160,936	91.0	95.6
FEDDERLY-MARION FREIGHT LINES, INC.	3932	STATEWIDE	2,309,371	2,225,804	83,567	96.4	101.0
AVERAGE FOR THE GROUP						97.2	91.9
WIDING TRANSPORTATION, INC.	567	WASHINGTON-OREGON-CALIFORNIA	14,138,333	13,868,287	270,046	98.1	94.9
MATLACK, INC.	22158	NATIONWIDE	156,163,246	153,304,610	2,858,636	98.2	91.1
ASBURY TRANSPORTATION CO.	6935	WASHINGTON-OREGON-CALIFORNIA	1,977,039	1,956,515	20,524	98.9	96.3
LEE & EASTS TANK LINES, INC.	209	WESTERN WASHINGTON	6,398,034	6,335,197	62,837	99.0	98.5
ARROW TRANSPORTATION CO.	316	PACIFIC NORTHWEST & MONTANA	8,885,546	8,807,446	78,100	99.1	96.2
K-LINES	6570	WESTERN STATES	6,310,200	6,284,983	25,217	99.6	104.5
INLAND TRANSPORTATION CO., INC.	1135	PACIFIC NORTHWEST & B.C.	6,223,900	6,235,065	(11,165)	100.2	95.2
J.J.W. TRUCKING, LTD.	5165	PACIFIC NORTHWEST & MONTANA	1,105,193	1,201,798	(96,605)	108.7	102.2
TOTAL FOR THE GROUP			$234,362,513	$227,807,675	$6,554,838		

REVENUES, EXPENSES AND STATISTICS
BULK COMMODITY CARRIERS
11 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	46,921,312	91.83	57,047,209	91.11	(17.75)	215,208,652	91.83	263,805,305	91.37	(18.42)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	1,200,954	2.35	1,696,695	2.71	(29.22)	5,929,446	2.53	7,026,681	2.43	(15.61)
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	2,088,264	4.09	2,714,822	4.34	(23.08)	8,557,617	3.65	11,985,897	4.15	(28.60)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	171,494	0.34	267,224	0.43	(35.82)	868,846	0.37	989,456	0.34	(12.21)
5.	OTHER OPERATING REVENUE	712,699	1.39	890,789	1.42	(19.99)	3,797,952	1.62	4,928,572	1.71	(22.94)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	51,098,723	100.00	62,616,739	100.00	(18.40)	234,362,513	100.00	288,736,111	100.00	(18.83)
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	3,251,549	6.36	3,578,429	5.71		13,099,698	5.59	13,623,208	4.72	
8.	SALARIES AND WAGES	13,982,168	27.37	17,002,854	27.15		63,654,336	27.16	76,828,556	26.61	
9.	MISCELLANEOUS PAID TIME OFF	1,534,915	3.00	795,120	1.27		7,389,373	3.15	6,901,186	2.39	
10.	OTHER FRINGES	5,307,405	10.39	6,200,512	9.90		24,989,710	10.66	27,007,998	9.35	
11.	OPERATING SUPPLIES AND EXPENSES	10,687,424	20.92	12,475,059	19.92		46,083,702	19.66	57,919,637	20.06	
12.	GENERAL SUPPLIES AND EXPENSES	1,677,530	3.28	1,615,564	2.58		6,510,619	2.78	6,597,840	2.29	
13.	OPERATING TAXES AND LICENSES	2,171,780	4.25	2,586,695	4.13		9,251,496	3.95	10,458,066	3.62	
14.	INSURANCE	1,664,841	3.26	1,169,560	1.87		4,513,144	1.93	5,476,840	1.90	
15.	COMMUNICATIONS AND UTILITIES	1,139,974	2.23	1,069,858	1.71		4,660,237	1.99	4,369,814	1.51	
16.	DEPRECIATION AND AMORTIZATION	4,966,541	9.72	5,486,474	8.76		20,803,193	8.88	22,119,252	7.66	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	5,845,386	11.44	7,643,857	12.21		27,081,286	11.56	33,738,483	11.68	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	358,082	0.70	393,781	0.63		1,389,824	0.59	1,484,191	0.51	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(572,874)	(1.12)	(1,572,328)	(2.51)		(2,494,248)	(1.06)	(2,284,336)	(0.79)	
20.	MISCELLANEOUS EXPENSES	58,210	0.11	317,240	0.51		875,305	0.37	1,164,831	0.40	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	52,072,931	101.91	58,762,675	93.84	(11.38)	227,807,675	97.20	265,405,566	91.92	(14.17)
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(978,208)	(1.91)	3,854,064	6.16		6,554,838	2.80	23,330,545	8.08	(71.90)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	(978,208)	(1.91)	3,854,064	6.16		6,554,838	2.80	23,330,545	8.08	(71.90)
25.	NET OTHER INCOME (DEDUCTIONS)	(2,690,199)	(5.26)	(1,383,517)	(2.21)		(7,664,518)	(3.27)	(5,605,406)	(1.94)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(3,668,407)	(7.18)	2,470,547	3.95		(1,109,680)	(0.47)	17,725,139	6.14	
27.	INCOME TAXES ON ORDINARY INCOME	(1,469,326)	(2.87)	852,356	1.36		233,936	0.10	6,884,522	2.38	
28.	ORDINARY INCOME	(2,199,081)	(4.30)	1,618,191	2.58		(1,343,616)	(0.57)	10,840,617	3.75	
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-		(144,547)	(0.06)	(7,661)	-	
30.	NET INCOME (OR LOSS)	(2,199,081)	(4.30)	1,618,191	2.58		(1,488,163)	(0.63)	10,832,956	3.75	
31.	OPERATING RATIO (LINE 21 / LINE 6)	101.91		93.84			97.20		91.92		

AGRICULTURAL & ALLIED PRODUCTS CARRIERS

AGRICULTURAL & ALLIED PRODUCTS CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1982
AGRICULTURAL AND ALLIED PRODUCTS CARRIERS
7 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE LAST YEAR
LEONARDO TRUCK LINES, INC.	1109	WESTERN STATES	$ 5,132,170	$ 4,746,660	$385,510	92.5	84.1
NELLO PISTORESI & SON, INC.	9129	WESTERN STATES	2,920,363	2,836,187	84,176	97.1	97.9
AVERAGE FOR THE GROUP						97.4	98.2
EASLEY HAULING SERVICE, INC.	986	WASHINGTON-OREGON	4,750,783	4,651,946	98,837	97.9	95.3
RAMIER TRUCKING, INC.	6487	WESTERN STATES	3,775,528	3,697,987	77,541	97.9	97.5
SKAGIT VALLEY TRUCKING CO., INC.	1997	STATEWIDE	3,605,405	3,541,859	63,546	98.2	92.5
LUIST TRUCK LINES, INC.	4514	WESTERN STATES - B. C.	2,180,329	2,181,831	(1,502)	100.1	111.1
BRADER HAULING SERVICE, INC.	1026	PACIFIC COAST	4,187,693	4,204,386	(16,693)	100.4	94.8
TOTAL FOR THE GROUP			$26,552,271	$25,860,856	$691,415		

REVENUES, EXPENSES AND STATISTICS
AGRICULTURAL & ALLIED PRODUCTS CARRIERS
7 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	6,488,370	93.35	6,162,221	95.08	5.29	24,618,878	92.72	22,272,822	94.38	10.53
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	58,585	0.84	-	-		504,110	1.90	138,710	0.59	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	8,295	0.12	58,265	0.90	(85.76)	113,245	0.43	189,213	0.80	(40.15)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	371,194	5.34	254,846	3.93	45.65	1,220,840	4.60	973,880	4.13	25.36
5.	OTHER OPERATING REVENUE	24,296	0.35	5,740	0.09		95,198	0.36	23,405	0.10	
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	6,950,740	100.00	6,481,072	100.00	7.25	26,552,271	100.00	23,598,030	100.00	12.52
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	247,350	3.56	252,040	3.89		730,669	2.75	593,028	2.51	
8.	SALARIES AND WAGES	1,725,600	24.83	1,327,093	20.48		6,463,895	24.34	5,446,776	23.08	
9.	MISCELLANEOUS PAID TIME OFF	91,971	1.32	41,676	0.64		210,718	0.79	174,436	0.74	
10.	OTHER FRINGES	576,745	8.30	418,626	6.46		1,986,010	7.48	1,581,487	6.70	
11.	OPERATING SUPPLIES AND EXPENSES	2,699,693	38.84	2,573,558	39.71		8,866,525	33.39	8,474,848	35.91	
12.	GENERAL SUPPLIES AND EXPENSES	157,413	2.26	131,233	2.02		525,589	1.98	453,143	1.92	
13.	OPERATING TAXES AND LICENSES	542,829	7.81	385,707	5.95		1,654,320	6.23	1,291,375	5.47	
14.	INSURANCE	152,934	2.20	201,543	3.11		459,678	1.73	581,095	2.46	
15.	COMMUNICATIONS AND UTILITIES	89,973	1.29	71,412	1.10		293,936	1.11	237,128	1.00	
16.	DEPRECIATION AND AMORTIZATION	438,626	6.31	398,651	6.15		1,288,996	4.84	1,123,203	4.76	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	1,041,331	14.98	651,127	10.05		3,028,870	11.41	2,148,711	9.11	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	96,069	1.38	20,254	0.31		145,297	0.55	62,514	0.26	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(4,500)	(0.06)	(16,678)	(0.26)		(13,836)	(0.05)	(71,563)	(0.30)	
20.	MISCELLANEOUS EXPENSES	102,329	1.47	32,942	0.51		224,189	0.84	131,383	0.56	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	7,958,363	114.50	6,489,184	100.13	22.64	25,860,856	97.40	22,227,564	94.19	16.35
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(1,007,623)	(14.50)	(8,112)	(0.12)		691,415	2.60	1,370,466	5.81	(49.55)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	(1,007,623)	(14.50)	(8,112)	(0.12)		691,415	2.60	1,370,466	5.81	(49.55)
25.	NET OTHER INCOME (DEDUCTIONS)	(60,918)	(0.88)	(21,809)	(0.34)		(97,002)	(0.36)	(163,581)	(0.69)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(1,068,541)	(15.37)	(29,921)	(0.46)		594,413	2.24	1,206,885	5.11	(50.75)
27.	INCOME TAXES ON ORDINARY INCOME	(11,667)	(0.17)	(32,786)	(0.50)		5,603	0.02	9,651	0.04	
28.	ORDINARY INCOME	(1,056,874)	(15.20)	2,865	0.04		588,810	2.22	1,197,234	5.07	(50.82)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-		976	-	-	-	
30.	NET INCOME (OR LOSS)	(1,056,874)	(15.20)	2,865	0.04		589,786	2.22	1,197,234	5.07	(50.74)
31.	OPERATING RATIO (LINE 21 / LINE 6)	114.50		100.13			97.40		94.19		

HEAVY MACHINERY, BUILDING MATERIALS

AND FOREST PRODUCTS CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1982
HEAVY MACHINERY, BUILDING MATERIALS AND FOREST PRODUCTS CARRIERS
10 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
INTERSTATE HEAVY HAULING, INC.	2391	WESTERN STATES	$ 3,217,782	$ 2,758,545	$459,237	85.7	83.9
MERCER TRUCKING CO., INC.	2317	PACIFIC NORTHWEST	2,144,750	1,951,774	192,976	91.0	91.9
B-LINE TRANSPORT CO., INC.	1597	SPOKANE-STATEWIDE	1,884,056	1,781,539	102,517	94.6	102.5
METRO HAULING, INC.	5875	WASHINGTON-OREGON	4,795,594	4,739,677	55,917	98.8	98.6
RUCKER BROS. TRUCKING, INC.	1459	WESTERN WASHINGTON	4,272,815	4,246,403	26,412	99.4	101.1
AVERAGE FOR THE GROUP						99.5	98.7
ZIRBEL TRANSPORT, INC.	15993	PACIFIC NORTHWEST	2,397,609	2,392,476	5,133	99.8	95.6
INTERIOR TRANSPORT, INC.	15727	SPOKANE-STATEWIDE	9,933,531	9,989,703	(56,172)	100.6	97.6
WOOD BY-PRODUCTS, INC.	855	WASHINGTON-OREGON-IDAHO	5,111,907	5,149,290	(37,383)	100.7	100.7
WILHELM TRUCKING CO.	2880	WASHINGTON-OREGON-CALIFORNIA	4,286,488	4,707,131	(420,643)	109.8	105.6
NIX TRANSPORTATION, INC.	12472	WASHINGTON-OREGON	1,035,022	1,179,027	(144,005)	113.9	110.5
TOTAL FOR THE GROUP			$39,079,554	$38,895,565	$183,989		

REVENUES, EXPENSES AND STATISTICS
HEAVY MACHINERY, BUILDING MATERIALS & FOREST PRODUCTS
10 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1981 AND 1982

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	5,947,908	68.16	6,018,007	58.97	(1.16)	25,183,317	64.44	27,353,833	65.37	(7.93)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	986,955	11.31	1,699,392	16.65	(41.92)	4,987,248	12.76	5,862,969	14.01	(14.94)
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	498,447	5.71	736,255	7.21	(32.30)	2,438,069	6.24	2,730,035	6.52	(10.69)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	781,614	8.96	1,044,564	10.24	(25.17)	4,093,022	10.47	3,125,597	7.47	30.95
5.	OTHER OPERATING REVENUE	511,208	5.86	707,194	6.93	(27.71)	2,377,898	6.08	2,771,749	6.62	(14.21)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	8,726,132	100.00	10,205,412	100.00	(14.49)	39,079,554	100.00	41,844,183	100.00	(6.61)
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	508,277	5.82	490,457	4.81		1,788,900	4.58	1,883,168	4.50	
8.	SALARIES AND WAGES	1,946,770	22.31	2,222,001	21.77		8,201,279	20.99	9,045,211	21.62	
9.	MISCELLANEOUS PAID TIME OFF	114,062	1.31	180,185	1.77		493,195	1.26	578,884	1.38	
10.	OTHER FRINGES	677,727	7.77	639,700	6.27		2,591,323	6.63	2,758,811	6.58	
11.	OPERATING SUPPLIES AND EXPENSES	1,754,176	20.10	1,828,997	17.92		7,514,776	19.23	7,767,701	18.56	
12.	GENERAL SUPPLIES AND EXPENSES	291,318	3.34	367,954	3.61		1,183,490	3.03	1,371,159	3.28	
13.	OPERATING TAXES AND LICENSES	479,996	5.50	439,215	4.30		1,784,438	4.57	1,703,177	4.07	
14.	INSURANCE	182,521	2.09	231,096	2.26		806,376	2.06	867,006	2.07	
15.	COMMUNICATIONS AND UTILITIES	155,194	1.78	156,159	1.53		628,325	1.61	548,356	1.31	
16.	DEPRECIATION AND AMORTIZATION	341,266	3.91	269,718	2.64		1,245,432	3.19	1,161,850	2.78	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	2,515,363	28.83	3,167,222	31.03		12,197,306	31.21	13,331,922	31.86	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	90,797	1.04	92,678	0.91		343,966	0.88	340,548	0.81	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	8,847	0.10	(47,727)	(0.47)		(36,111)	(0.09)	(86,343)	(0.21)	
20.	MISCELLANEOUS EXPENSES	85,921	0.98	45,063	0.44		152,870	0.39	21,610	0.05	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	9,152,235	104.88	10,082,678	98.80	(9.23)	38,895,565	99.53	41,289,060	98.67	(5.80)
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(426,103)	(4.88)	122,734	1.20		183,989	0.47	555,123	1.33	(66.86)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	(426,103)	(4.88)	122,734	1.20		183,989	0.47	555,123	1.33	(66.86)
25.	NET OTHER INCOME (DEDUCTIONS)	914,566	10.48	(115,570)	(1.13)		1,016,624	2.60	21,746	0.05	
26.	ORDINARY INCOME BEFORE INCOME TAXES	488,463	5.60	7,164	0.07		1,200,613	3.07	576,869	1.38	108.13
27.	INCOME TAXES ON ORDINARY INCOME	(50,333)	(0.58)	63,473	0.62		271,019	0.69	262,045	0.63	
28.	ORDINARY INCOME	538,796	6.17	(56,309)	(0.55)		929,594	2.38	314,824	0.75	195.27
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(3,283)	(0.04)	(21,719)	(0.21)		(6,418)	(0.02)	(22,258)	(0.05)	
30.	NET INCOME (OR LOSS)	535,513	6.14	(78,028)	(0.76)		923,176	2.36	292,566	0.70	
31.	OPERATING RATIO (LINE 21 / LINE 6)	104.88		98.80			99.53		98.67		

MISCELLANEOUS COMMODITY CARRIERS

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1981 AND 1982
17 CARRIERS INCLUDED

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	CC-2144 PROVISIONER FROZEN EXPRESS THIS YEAR	CC-2144 LAST YEAR	CC-5154 GORDON FAST FREIGHT THIS YEAR	CC-5154 LAST YEAR	CC-7022 TRANSPORT STG. & DISTRIB. THIS YEAR	CC-7022 LAST YEAR	CC-9663 PUROLATOR COURIER CORP.* THIS YEAR	CC-9663 LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	3,688,088	3,421,862	10,050,375	10,653,365	2,119,933	3,442,970	-	-
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-	2,241,561	82,706	-	-
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	216,939	255,265	235,382	232,128	4,388,823	4,321,446
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-	-	-	-	-
5.	OTHER OPERATING REVENUE	24,000	36,000	-	-	154,638	95,477	-	-
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	3,712,088	3,457,862	10,267,314	10,908,630	4,751,514	3,853,281	4,388,823	4,321,446
	EXPENSES:								
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	8,000	13,000	270,200	217,200	497,464	316,895	145,653	130,838
8.	SALARIES AND WAGES	1,048,814	971,548	2,066,632	1,999,798	1,530,355	1,218,592	1,960,027	1,885,337
9.	MISCELLANEOUS PAID TIME OFF	-	-	-	-	156,667	147,504	181,457	171,541
10.	OTHER FRINGES	308,320	274,357	373,631	324,763	547,645	419,629	632,878	603,673
11.	OPERATING SUPPLIES AND EXPENSES	1,172,536	1,053,292	1,689,580	1,798,787	887,271	628,921	400,041	423,876
12.	GENERAL SUPPLIES AND EXPENSES	33,789	18,527	63,065	72,795	261,280	166,527	187,402	177,362
13.	OPERATING TAXES AND LICENSES	222,066	205,999	521,582	447,713	193,413	158,068	69,333	63,700
14.	INSURANCE	40,570	1,171	93,506	215,162	301,872	248,315	71,187	75,787
15.	COMMUNICATIONS AND UTILITIES	22,475	19,537	68,755	56,758	66,236	31,069	48,119	45,905
16.	DEPRECIATION AND AMORTIZATION	189,992	132,938	595,455	685,949	353,781	229,277	155,142	129,827
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	571,728	619,253	4,366,879	4,952,244	122,690	11,873	138,370	140,080
18.	BUILDING AND OFFICE EQUIPMENT RENTS	41,400	39,650	166,952	167,042	73,941	60,759	85,865	77,642
19.	GAIN OF LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(48,000)	-	(68,893)	-	(5,983)	(4,000)	(15,150)	(13,879)
20.	MISCELLANEOUS EXPENSES	34,387	35,880	13,594	15,425	30,248	33,988	274,437	261,768
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	3,646,077	3,385,152	10,220,538	10,949,632	5,016,880	3,667,377	4,334,761	4,173,457
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	66,011	72,710	46,776	(41,002)	(265,366)	185,904	54,062	147,989
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	66,011	72,710	46,776	(41,002)	(265,366)	185,904	54,062	147,989
25.	NET OTHER INCOME (DEDUCTIONS)	7,386	(7,606)	91,546	121,493	(119,693)	(115,325)	2,834	-
26.	ORDINARY INCOME BEFORE INCOME TAXES	73,397	65,104	138,322	80,491	(385,059)	70,579	56,896	147,989
27.	INCOME TAXES ON ORDINARY INCOME	-	-	17,935	5,009	-	-	25,034	65,115
28.	ORDINARY INCOME	73,397	65,104	120,387	75,482	(385,059)	70,579	31,862	82,874
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-	-	457	-	-
30.	NET INCOME (OR LOSS)	73,397	65,104	120,387	75,482	(385,059)	71,036	31,862	82,874
31.	OPERATING RATIO (LINE 21 / LINE 6)	98.2	97.9	99.5	100.8	105.6	95.2	98.8	96.6
32.	PRINCIPAL AREA	WESTERN STATES		PACIFIC COAST		WESTERN WASHINGTON		SEATTLE-STATEWIDE-OREGON	
33.	PRINCIPAL COMMODITY	REFRIGERATED PRODUCTS		BEER-WINE		MOTOR VEHICLES		PARCEL DELIVERY	

*State of Washington Operations Only

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1981 AND 1982
17 CARRIERS INCLUDED

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	CC-10178 CONVOY COMPANY THIS YEAR	CC-10178 CONVOY COMPANY LAST YEAR	CC-13305 T-N TRANSPORT, INC. THIS YEAR	CC-13305 T-N TRANSPORT, INC. LAST YEAR	CC-13945 WESTERN CARRIERS, INC. THIS YEAR	CC-13945 WESTERN CARRIERS, INC. LAST YEAR	CC-15923 DI PIETRO TRUCKING CO. THIS YEAR	CC-15923 DI PIETRO TRUCKING CO. LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	22,192,446	22,928,862	3,391,999	277,325	1,951,456	1,765,000	3,025,725	2,445,949
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	3,184,703	942,067	-	2,779,957	-	-	-	-
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	5,668,295	4,089,046	-	-	-	63,472	-	-
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	781,148	541,505	153,253	135,573	-	-	62,147	56,102
5.	OTHER OPERATING REVENUE	1,073,270	1,015,029	245,882	165,207	-	-	-	-
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	32,899,862	29,516,509	3,790,734	3,358,062	1,951,456	1,828,472	3,087,872	2,502,051
	EXPENSES:								
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	1,599,142	1,646,131	49,650	50,420	204,815	85,228	73,724	69,709
8.	SALARIES AND WAGES	11,516,762	10,122,651	591,177	495,368	371,438	469,538	601,187	457,350
9.	MISCELLANEOUS PAID TIME OFF	1,195,172	1,316,593	-	-	-	-	8,758	3,550
10.	OTHER FRINGES	3,457,789	2,961,534	127,781	105,441	104,408	97,407	110,157	82,255
11.	OPERATING SUPPLIES AND EXPENSES	6,178,232	5,516,522	1,056,751	988,859	397,872	575,513	987,459	855,425
12.	GENERAL SUPPLIES AND EXPENSES	1,360,673	1,133,089	22,154	28,316	163,168	92,248	45,814	45,259
13.	OPERATING TAXES AND LICENSES	1,305,842	1,198,694	143,839	86,310	32,111	60,330	101,348	76,685
14.	INSURANCE	1,262,514	1,295,310	98,501	129,031	21,389	22,619	152,643	102,310
15.	COMMUNICATIONS AND UTILITIES	489,769	369,198	34,272	25,837	111,973	59,313	32,537	27,279
16.	DEPRECIATION AND AMORTIZATION	1,368,920	1,276,612	136,545	91,928	121,794	151,325	114,225	99,837
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	2,331,928	2,369,980	1,284,267	1,208,677	66,896	96,329	741,617	561,971
18.	BUILDING AND OFFICE EQUIPMENT RENTS	521,245	449,135	47,931	121,728	4,120	42,405	36,000	38,500
19.	GAIN OF LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(26,089)	(108,215)	(2,392)	(28,318)	(5,505)	(69,299)	(25,362)	71
20.	MISCELLANEOUS EXPENSES	596,350	424,298	14,837	5,435	47,298	123,295	9,818	10,287
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	33,157,841	29,971,528	3,605,313	3,309,036	1,641,777	1,806,250	2,985,921	2,430,488
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(257,979)	(455,019)	185,421	49,026	309,679	22,222	101,951	71,563
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	(257,979)	(455,019)	185,421	49,026	309,679	22,222	101,951	71,563
25.	NET OTHER INCOME (DEDUCTIONS)	(344,733)	(296,565)	(117,161)	(82,549)	(51,825)	(441,095)	(77,462)	(32,306)
26.	ORDINARY INCOME BEFORE INCOME TAXES	(602,712)	(751,584)	68,260	(33,523)	257,854	(418,873)	24,489	39,257
27.	INCOME TAXES ON ORDINARY INCOME	(150,032)	(307,064)	(4,171)	(368)	600	-	-	-
28.	ORDINARY INCOME	(452,680)	(444,520)	72,431	(33,159)	257,254	(418,873)	24,489	39,257
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	625,673	-	-	-	-	-	-	2,568
30.	NET INCOME (OR LOSS)	172,993	(444,520)	72,431	(33,159)	257,254	(418,873)	24,489	41,825
31.	OPERATING RATIO (LINE 21 / LINE 6)	100.8	101.5	95.1	98.5	84.1	98.8	96.7	97.1
32.	PRINCIPAL AREA	WESTERN STATES		WASHINGTON-CALIFORNIA		WESTERN STATES		WESTERN STATES	
33.	PRINCIPAL COMMODITY	MOTOR VEHICLES		BEER-WINE		REFRIGERATED PRODUCTS		REFRIGERATED PRODUCTS	

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1981 AND 1982
17 CARRIERS INCLUDED

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	CC-16270 INCO EXPRESS, INC. THIS YEAR	CC-16270 INCO EXPRESS, INC. LAST YEAR	CC-16295 UNITED PARCEL SERVICE, INC THIS YEAR	CC-16295 UNITED PARCEL SERVICE, INC LAST YEAR	CC-17113 PARKER REFRIGERATED SERVIC THIS YEAR	CC-17113 PARKER REFRIGERATED SERVIC LAST YEAR	CC-19614 SELLAND AUTO TRANSPORT THIS YEAR	CC-19614 SELLAND AUTO TRANSPORT LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	13,248,747	14,759,103	3,501,783,358	3,289,659,166	11,885,789	10,639,734	1,961,190	2,110,119
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-	-	-	-	-
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	-	-	-	-	-	-
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-	-	-	-	-
5.	OTHER OPERATING REVENUE	-	9,268	145,421	121,002	265,453	241,021	7,300	2,391
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	13,248,747	14,768,371	3,501,928,779	3,289,780,168	12,151,242	10,880,755	1,968,490	2,112,510
	EXPENSES:								
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	344,652	342,977	369,524,837	334,877,020	209,288	204,830	158,000	139,400
8.	SALARIES AND WAGES	1,127,206	1,009,604	1,394,667,594	1,293,889,956	1,894,254	1,753,917	507,579	513,443
9.	MISCELLANEOUS PAID TIME OFF	72,682	80,780	179,749,411	191,087,607	-	-	-	-
10.	OTHER FRINGES	345,731	384,798	810,761,779	365,933,040	476,188	398,769	131,832	124,811
11.	OPERATING SUPPLIES AND EXPENSES	2,445,089	2,824,153	274,335,046	262,086,488	2,709,347	2,570,728	333,341	408,099
12.	GENERAL SUPPLIES AND EXPENSES	182,381	202,433	79,217,945	67,136,692	117,057	92,882	80,077	112,288
13.	OPERATING TAXES AND LICENSES	358,536	401,677	41,150,186	35,079,964	379,083	325,273	65,732	40,846
14.	INSURANCE	335,289	611,479	45,397,556	49,045,054	256,992	300,506	70,894	104,164
15.	COMMUNICATIONS AND UTILITIES	184,696	145,850	46,338,048	39,021,188	136,702	128,099	24,700	23,080
16.	DEPRECIATION AND AMORTIZATION	266,024	288,323	57,017,015	49,436,833	506,198	505,838	119,568	115,639
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	6,222,315	6,880,811	175,466,493	166,769,324	5,029,114	4,295,520	391,873	453,304
18.	BUILDING AND OFFICE EQUIPMENT RENTS	91,240	101,434	56,111,737	46,815,291	63,771	55,460	26,120	24,000
19.	GAIN OF LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(9,690)	(15,330)	1,585,709	418,342	(62,284)	(96,882)	(20,396)	-
20.	MISCELLANEOUS EXPENSES	79,890	143,406	15,691,023	12,819,789	10,661	21,394	28,445	22,576
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	12,046,041	13,402,395	3,147,014,339	2,914,416,588	11,766,371	10,556,334	1,913,765	2,081,650
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	1,202,706	1,365,976	354,914,440	375,363,580	384,871	324,421	54,725	30,860
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	1,202,706	1,365,976	354,914,440	375,363,580	384,871	324,421	54,725	30,860
25.	NET OTHER INCOME (DEDUCTIONS)	388,642	455,086	(1,659,224)	(8,378,750)	(217,679)	(222,587)	(9,054)	6,676
26.	ORDINARY INCOME BEFORE INCOME TAXES	1,591,348	1,821,062	353,255,216	366,984,830	167,192	101,834	45,671	37,536
27.	INCOME TAXES ON ORDINARY INCOME	100,745	902,756	164,021,800	169,397,393	-	-	-	-
28.	ORDINARY INCOME	1,490,603	918,306	189,233,416	197,587,437	167,192	101,834	45,671	37,536
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-	-	-	(5,795)	(10,694)
30.	NET INCOME (OR LOSS)	1,490,603	918,306	189,233,416	197,587,437	167,192	101,834	39,876	26,842
31.	OPERATING RATIO (LINE 21 / LINE 6)	90.9	90.8	89.9	88.6	96.8	97.0	97.2	98.5
32.	PRINCIPAL AREA	WASHINGTON-OREGON-CALIFORNIA		NATIONWIDE		WESTERN STATES		PACIFIC NORTHWEST	
33.	PRINCIPAL COMMODITY	REFRIGERATED PRODUCTS		PARCEL DELIVERY		REFRIGERATED PRODUCTS		MOTOR VEHICLES	

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1981 AND 1982
17 CARRIERS INCLUDED

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	CC-20813 LIVESTOCK TRANSPORTATION THIS YEAR	CC-20813 LIVESTOCK TRANSPORTATION LAST YEAR	CC-20807 DUDLEY BOAT & TRAILER THIS YEAR	CC-20807 DUDLEY BOAT & TRAILER LAST YEAR	CN-66 INTERSTATE DISTRIBUTOR THIS YEAR	CN-66 INTERSTATE DISTRIBUTOR LAST YEAR	CN-92 SANTRY TRUCKING CO., INC. THIS YEAR	CN-92 SANTRY TRUCKING CO., INC. LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	1,620,578	1,414,505	990,784	873,362	2,682,807	1,138,521	2,513,953	2,778,285
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-	21,338,444	20,471,721	6,200,425	8,050,570
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	-	-	-	-	-	-
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-	1,066,299	840,671	-	-
5.	OTHER OPERATING REVENUE	-	-	-	-	202,165	240,217	-	-
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	1,620,578	1,414,505	990,784	873,362	25,289,715	22,691,130	8,714,378	10,828,855
	EXPENSES:								
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	78,137	77,637	68,143	55,156	1,105,492	639,628	473,078	453,290
8.	SALARIES AND WAGES	331,787	299,360	295,387	336,668	4,261,896	3,783,985	3,376,434	3,973,675
9.	MISCELLANEOUS PAID TIME OFF	11,383	10,092	4,761	5,776	204,021	133,978	156,341	489,824
10.	OTHER FRINGES	65,222	66,947	33,911	20,082	1,582,265	1,274,032	980,759	981,745
11.	OPERATING SUPPLIES AND EXPENSES	515,516	522,503	336,793	347,799	6,720,204	7,717,828	2,108,253	2,737,400
12.	GENERAL SUPPLIES AND EXPENSES	31,637	16,749	35,970	33,942	764,466	596,865	316,657	390,512
13.	OPERATING TAXES AND LICENSES	76,413	70,907	76,072	72,247	1,491,166	1,167,741	492,002	542,819
14.	INSURANCE	67,755	74,053	48,434	47,467	418,383	560,439	67,212	141,981
15.	COMMUNICATIONS AND UTILITIES	21,170	18,432	37,991	36,899	295,372	258,769	76,299	72,450
16.	DEPRECIATION AND AMORTIZATION	41,937	48,822	96,058	119,040	1,092,447	590,790	555,106	596,960
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	300,509	225,857	30,308	4,174	6,317,648	4,162,304	2,408	47,945
18.	BUILDING AND OFFICE EQUIPMENT RENTS	15,200	15,180	73,228	73,636	160,258	77,006	-	-
19.	GAIN OF LOSS ON DISPOSITION OF OPERATING ASSETS - NET	-	-	(26,353)	(40,427)	(124,755)	(21,674)	(208,367)	(112,421)
20.	MISCELLANEOUS EXPENSES	1,566	2,523	15,387	19,317	84,012	62,925	141,839	25,298
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	1,561,232	1,449,062	1,122,046	1,131,776	24,332,875	21,004,616	8,538,021	10,341,478
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	59,346	(34,557)	(131,262)	(258,414)	956,840	1,686,514	176,357	487,377
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	59,346	(34,557)	(131,262)	(258,414)	956,840	1,686,514	176,357	487,377
25.	NET OTHER INCOME (DEDUCTIONS)	12,923	35,973	103,640	170,905	(534,271)	(377,698)	46,067	45,741
26.	ORDINARY INCOME BEFORE INCOME TAXES	72,269	1,416	(27,622)	(87,509)	422,569	1,308,816	222,424	533,118
27.	INCOME TAXES ON ORDINARY INCOME	-	1,100	-	-	-	-	66,475	172,600
28.	ORDINARY INCOME	72,269	316	(27,622)	(87,509)	422,569	1,308,816	155,949	360,518
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	(29,645)	-	-	-	-	-
30.	NET INCOME (OR LOSS)	72,269	316	(57,267)	(87,509)	422,569	1,308,816	155,949	360,518
31.	OPERATING RATIO (LINE 21 / LINE 6)	96.4	102.4	113.2	129.6	96.2	92.6	98.0	95.5
32.	PRINCIPAL AREA	WESTERN STATES		WASHINGTON-OREGON-CALIF		TACOMA-WESTERN WASH.		WESTERN STATES	
33.	PRINCIPAL COMMODITY	LIVESTOCK		BOATS & TRAILERS		PAPER PRODUCTS		BEER	

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1981 AND 1982
17 CARRIERS INCLUDED

CN-1277
NOEL TRANSPORT, INC.

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR	LAST YEAR
	REVENUES:		
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	-	-
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	1,183,268	1,537,405
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-
5.	OTHER OPERATING REVENUE	-	-
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	1,183,268	1,537,405
	EXPENSES:		
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	-	3,333
8.	SALARIES AND WAGES	286,698	369,420
9.	MISCELLANEOUS PAID TIME OFF	27,701	34,423
10.	OTHER FRINGES	71,758	92,253
11.	OPERATING SUPPLIES AND EXPENSES	494,048	604,496
12.	GENERAL SUPPLIES AND EXPENSES	23,438	22,491
13.	OPERATING TAXES AND LICENSES	90,101	112,141
14.	INSURANCE	12,488	14,588
15.	COMMUNICATIONS AND UTILITIES	-	-
16.	DEPRECIATION AND AMORTIZATION	96,711	92,478
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	-	174
18.	BUILDING AND OFFICE EQUIPMENT RENTS	-	-
19.	GAIN OF LOSS ON DISPOSITION OF OPERATING ASSETS - NET	-	-
20.	MISCELLANEOUS EXPENSES	22,177	75,402
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	1,125,120	1,421,199
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	58,148	116,206
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-
24.	NET CARRIER OPERATING INCOME	58,148	116,206
25.	NET OTHER INCOME (DEDUCTIONS)	586	1,882
26.	ORDINARY INCOME BEFORE INCOME TAXES	58,734	118,088
27.	INCOME TAXES ON ORDINARY INCOME	-	3
28.	ORDINARY INCOME	58,734	118,085
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-
30.	NET INCOME (OR LOSS)	58,734	118,085
31.	OPERATING RATIO (LINE 21 / LINE 6)	95.1	92.4
32.	PRINCIPAL AREA	WESTERN STATES	
33.	PRINCIPAL COMMODITY	SOFT DRINKS	